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DIAL Provides Expert Advisory Services to Morgan Stanley Infrastructure Partners in Acquisition of UltraEdge

Digital Infrastructure Advisors Ltd (DIAL), a leading provider of specialist data center advisory services, and part of the Keysource Group is pleased to announce its involvement in Morgan Stanley Infrastructure Management's acquisition of a majority stake in UltraEdge, a prominent data center company.

DIAL played a key role in the transaction, providing comprehensive data center commercial, technical, development, and operational due diligence advisory services to Morgan Stanley Infrastructure Partners. The firm's expertise helped Morgan Stanley Infrastructure Partners make an informed decision about the acquisition, ensuring that it aligned with their investment strategy and objectives.

UltraEdge, the newly established data center company, will manage a portfolio of 257 interconnected data centers, leveraging Altice's mobile operator subsidiary SFR's expansive fiber network. This strategic move involves the demerger of SFR's data center operations, subject to regulatory approvals and customary conditions.

The transaction, valuing UltraEdge at €764 million, marks a significant step in establishing the first nationwide independent distributed data center operator in France. UltraEdge's offerings will include essential data storage and connectivity services, boasting an installed capacity of over 45MW and 33,047 square meters of owned office space, interconnected via SFR's nationwide fiber network.

Stephen Lorimer, Director at DIAL, said, "We are delighted to have been part of this landmark transaction. Our team's deep understanding of the data center industry and our ability to provide independent, objective advice were instrumental in the success of the deal." He added "UltraEdge is a strategically important asset in the French data center market, and we are confident that Morgan Stanley Infrastructure Partners will be able to capitalize on its full potential. We look forward to continuing to support them in their future endeavours."

The acquisition of UltraEdge marks a significant step forward for Morgan Stanley Infrastructure Partners data center investment strategy. The company plans to leverage UltraEdge's strong portfolio of data centers and its strategic partnership with Altice France to expand its presence in the French market.



About DIAL

Part of the Keysource Group, Digital Infrastructure Advisors Ltd (DIAL) is a leading provider of specialist data center advisory services. Offering a fully comprehensive suite of services, including due diligence, strategy, development, and operational support. DIAL's team of experienced professionals has a deep understanding of the data center industry and a proven track record of success in advising clients on a wide range of data center projects.

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